State of Washington Office of Insurance Commissioner

2004 Washington Market Share and Loss Ratio

Top 40 Authorized Companies Zero Premium Companies Excluded

Line of Business: Accident and Health - Group

All Dollars in Thousands

ank Company Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share	Premiums Earned	Losses Incurred(2)	Loss Ratio	Enrollment(3
1 Premera Blue Cross	47570	WA	HCSC	\$1.604.636	28.28%	\$1.592.166	\$1.307.087	82.09%	545.44
2 Reaence Blue Shield	53902	WA	HCSC	\$1.170.212	20.62%	\$1.156.251	\$881.056	76.20%	381.46
3 Group Hith Cooperative	95672	WA	HMO	\$707.300	12.47%	\$749.060	\$958.896	128.01%	267.69
4 Group Health Options Inc	47055	WA	HCSC	\$338.403	5.96%	\$340.151	\$299.345	88.00%	109.92
5 Pacificare of WA Inc	48038	WA	HCSC	\$170.368	3.00%	\$170.368	\$144.081	84.57%	50.40
6 Kaiser Fndtn Health Plan NW	95540	OR	HMO	\$162.000	2.86%	\$162.000	\$152.141	93.91%	58.97
7 United Healthcare Ins Co	79413	СТ	L&D	\$137.037	2.42%	\$137.251	\$102.577	74.74%	
8 KPS Health Plans	53872	WA	HCSC	\$95.451	1.68%	\$95.451	\$81.640	85.53%	29.23
9 Aetna Life Ins Co	60054	СТ	L&D	\$95.427	1.68%	\$104.264	\$81.272	77.95%	
10 Standard Ins Co	69019	OR	L&D	\$88.214	1.55%	\$90.117	\$66.025	73.27%	
11 Unum Life Ins Co Of Amer	62235	ME	L&D	\$84.501	1.49%	\$83.860	\$38.587	46.01%	
12 Mega Life & Health Ins Co The	97055	OK	L&D	\$77.317	1.36%	\$77.257	\$56.527	73.17%	
13 RegenceCare	95648	WA	НМО	\$76.783	1.35%	\$76.795	\$69.191	90.10%	21.22
14 Asuris Northwest Health	47350	WA	HCSC	\$69.034	1.22%	\$68.608	\$56.229	81.96%	21.6
15 Metropolitan Life Ins Co	65978	NY	L&D	\$56.456	0.99%	\$56.637	\$50.160	88.56%	
16 Pacificare Life Assur Co	84506	СО	L&D	\$40.154	0.71%	\$38.427	\$31.103	80.94%	
17 Molina Healthcare of WA Inc	96270	WA	HMO	\$38.659	0.68%	\$30.921	\$27.987	90.51%	21.38
18 Symetra Life Ins Co	68608	WA	L&D	\$35.849	0.63%	\$35.448	\$12.045	33.98%	
19 Aetna Health Inc	47060	WA	HCSC	\$32.839	0.58%	\$32.839	\$26.334	80.19%	8.70
20 United Of Omaha Life Ins Co	69868	NE	L&D	\$28.999	0.51%	\$25.748	\$14.791	57.45%	
21 Health Net Life Ins Co	66141	CA	L&D	\$28.892	0.51%	\$29.054	\$23.172	79.75%	
22 Mid West Natl Life Ins Co Of TN	66087	TN	L&D	\$28.639	0.50%	\$28.545	\$18.034	63.18%	
23 Guardian Life Ins Co Of Amer	64246	NY	L&D	\$25.896	0.46%	\$25.880	\$24.136	93.26%	
24 Regence BCBS OR	54933	OR	HCSC	\$24.771	0.44%	\$25.685	\$19.329	75.25%	8.08
25 Regence Health Maintenance OR Inc	96250	OR	HMO	\$24.561	0.43%	\$24.959	\$20.174	80.83%	7.6
26 Community Health Plan of WA	47049	WA	HCSC	\$24.247	0.43%	\$24.247	\$20.836	85.93%	9.6
27 Fortis Benefits Ins Co	70408	IA	L&D	\$23.489	0.41%	\$18.266	\$16.669	91.26%	
28 Connecticut General Life Ins Co	62308	СТ	L&D	\$22.321	0.39%	\$21.350	\$20.516	96.09%	
29 Hartford Life & Accident Ins Co	70815	СТ	L&D	\$20.703	0.36%	\$20.436	\$16.134	78.95%	
30 Great West Life & Annuity Ins Co	68322	CO	L&D	\$18,430	0.32%	\$19,571	\$16,545	84.54%	
31 Lifewise Assur Co	94188	WA	L&D	\$17,969	0.32%	\$17,997	\$12,356	68.66%	
32 Pacific Life & Annuity Co	97268	AZ	L&D	\$16,759	0.30%	\$16,664	\$16,107	96.66%	
33 Jefferson Pilot Financial Ins Co	70254	NE	L&D	\$16.269	0.29%	\$16,439	\$12.205	74.24%	
34 Life Ins Co Of North Amer	65498	PA	L&D	\$15,663	0.28%	\$15,663	\$15,679	100.10%	
35 Continental Cas Co	20443	IL	P&C	\$15,069	0.27%	\$12,800	\$11,719	91.56%	
36 Principal Life Ins Co	61271	IA	L&D	\$13,131	0.23%	\$13,060	\$8,993	68.86%	
37 Hartford Life Grp Ins Co	74268	IL	L&D	\$11,034	0.19%	\$10.877	\$5.604	51.52%	
38 American Fidelity Assur Co	60410	OK	L&D	\$9,583	0.17%	\$9,719	\$6,550	67.39%	
39 Prudential Ins Co Of Amer	68241	NJ	L&D	\$8,736	0.15%	\$8,714	\$7.472	85.75%	
40 State Farm Mut Auto Ins Co	25178	IL	P&C	\$8,664	0.15%	\$8,664	\$7,472	81.09%	
All 211 Other Companies	20170			\$189,681	3.34%	\$211,906	\$127,052	166.79%	7,47
Totals (Loss Ratio is a			_	\$5,674,148	100.00%	\$5,704,115	\$4,883,383	85.61%	1,548,9

 $⁽¹⁾ L\&D = Life \ and \ Disability \ Ins. \ Co., \ P\&C = Property \ and \ Casualty \ Ins. \ Co., \ HMO = Health \ Maintenance \ Organization, \ LHCSC = Limited \ HCSC, (2) Also \ means \ claims \ and \ benefits \ incurred.$

⁽³⁾Washington enrollment only provided by companies filing the NAIC Health blank. (4)Totals do not represent all health coverage in Washington